



Aligning People, Systems and Strategy

“ ValueEdge has provided us with tailored solutions to some unique challenges. The results have been outstanding. ”

“ Through their assistance in the delivery of our selection strategy in addition to conducting an innovative statewide sales capability audit, we have found ValueEdge to be a most professional and value adding partner to our business. ”

Larry Field, State Sales Manager, Medibank Private

ValueEdge is a specialist team of Management Consultants and Corporate Psychologists.

We combine an intimate and practical knowledge of management and psychological theory to tailor an approach to meet your organisational challenge.

What are we passionate about?

At ValueEdge, we are passionate about providing advice and solutions to assist organisations align talent, behaviour, culture and systems with their strategic direction.

We work with individuals, teams and across whole organisations to identify new processes and systems and give you the edge you need.

We work closely with our clients to identify and evaluate their needs. We deliver their required outcomes through the following services:

- > **People development services**
Assisting your people with their professional growth and advancement
- > **Psychological assessment services**
Assisting your managers with their recruitment and behavioural analysis needs
- > **Business improvement services**
Assisting your organisation with its processes and systems

What is our approach?

At ValueEdge, our team will work with you to achieve your desired outcomes through:

- > **Understanding**
Gaining an understanding of your strategic drivers and goals
- > **Diagnosis**
Determining the 'actual' versus the 'desired' status of the relevant elements of your organisation
- > **Facilitation**
Facilitating targeted change and development interventions to unlock, align and motivate progress towards your strategic goals
- > **Evaluation**
Evaluating the pace, impact and further requirements of process outcomes on your business results and growth

“ValueEdge were instrumental in the development and delivery of our highly successful Leading People & Change initiative. Their capacity to bring insight, expertise and experience in a manner that comprehended the complexities and nuances of our industry allowed us to present a cost effective and polished leadership program.”

John Richardson, Executive Director of Human Resources, Austin Health

Why are we different?

At ValueEdge, we pride ourselves on the differences we bring to everything we do.

- > We apply our knowledge of available technologies and methodologies to tailor creative solutions
- > Our consultants are business focused - we develop practical and commercially viable outcomes
- > We are objective and unbiased in our selection of the most appropriate assessment and development tools
- > Our turnaround times and delivery reflect our sense of business urgency and flexibility
- > We partner with our clients to deliver the results that are important to them
- > We have a stable and professional consulting team with a commitment to consistency of account management

What are our services?

ValueEdge delivers an integrated suite of professional services applying customised applications of the latest instruments, methodologies and processes to meet your organisational needs.

People development services – assisting your people with their professional growth and advancement:

- > Individual development and team building
- > Organisational development
- > Change management
- > Facilitated learning and training
- > Leadership and management development
- > Performance management
- > Professional coaching and mentoring
- > Job analysis and competency mapping

Psychological assessment services – assisting your managers with their recruitment and behavioural analysis needs:

- > Selection for recruitment and development
- > Unique language-free culture-fair assessment processes suitable for Indigenous candidates and those with language or communication barriers
- > Assessment of personality, talent, motive and cultural fit
- > Individual, small team and large group applications

Business improvement services – assisting your organisation with its processes and systems:

- > Strategic planning workshops
- > Safety and risk management
- > Process improvement and redesign
- > Value Management studies
- > Compliance auditing
- > Project management and project post-implementation reviews



Contact us to discuss your needs

To find out more about ValueEdge services or to discuss how we may be able to assist you, please contact us at value@valuedge.com.au or phone **+61 3 9690 4550** or **+61 2 8448 2024**.
Visit us at www.valuedge.com.au

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